

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL Annual Contract for High Service Pump Repair, Machining, and Technical/Field
 FOR: Support Services
 TIME & (Date of Award through May 31, 2018)
 DATE: 3:00 p.m., May 23, 2017

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

GROUP 1	PUMP REPAIR SERVICES, LABOR					
1	4 Pumps Large Pump TIR and Quote (250 HP and greater) Horizontal Pump	UNIT PRICE TOTAL	3,130.00 12,520.00	5,100.00 20,400.00	5,300.00 21,200.00	3,720.00 14,880.00
2	2 Pumps Large Pump TIR and Quote (250 HP and greater) Vertical Pump	UNIT PRICE TOTAL	4,376.00 8,752.00	5,100.00 10,200.00	5,900.00 11,800.00	6,310.00 12,620.00
3	3 Pumps Small Pump TIR and Quote (less than 250 HP) Horizontal Pump	UNIT PRICE TOTAL	1,543.00 4,629.00	3,400.00 10,200.00	3,400.00 10,200.00	1,600.00 4,800.00
4	2 Pumps Small Pump TIR and Quote (less than 250 HP) Vertical Pump	UNIT PRICE TOTAL	2,763.00 5,526.00	4,200.00 8,400.00	4,500.00 9,000.00	4,010.00 8,020.00
5	4 Pumps Pump Final Repair Report (FRR) Large FRR (250 HP and greater) Horizontal Pump	UNIT PRICE TOTAL	466.00 1,864.00	0.00 0.00	500.00 2,000.00	740.00 2,960.00
6	2 Pumps Pump Final Repair Report (FRR) Large FRR (250 HP and greater) Vertical Pump	UNIT PRICE TOTAL	660.00 1,320.00	0.00 0.00	500.00 1,000.00	940.00 1,880.00
7	3 Pumps Pump Final Repair Report (FRR) Small Pump FRR (less than 250 HP) Horizontal Pump	UNIT PRICE TOTAL	445.00 1,335.00	0.00 0.00	500.00 1,500.00	700.00 2,100.00
8	2 Pumps Pump Final Repair Report (FRR) Small Pump FRR (less than 250 HP) Vertical Pump	UNIT PRICE TOTAL	553.00 1,106.00	0.00 0.00	500.00 1,000.00	780.00 1,560.00
	TOTAL GROUP 1	TOTAL	37,052.00	49,200.00	57,700.00	48,820.00
GROUP 2	Pump Repairs Large Pump Repair Shop Labor (250 HP and Greater)					
1	1,000 Hours Large Pump Repair Shop Labor (250 HP and Greater) Horizontal Pump - Regular Time	UNIT PRICE TOTAL	72.00 72,000.00	80.00 80,000.00	75.00 75,000.00	80.00 80,000.00

Weisinger Incorporated 2200 East Davis Conroe, TX 77301	Alfred Conhagen Inc. of TX 203 Texas Avenue LaMarque, TX 77568	Austin Armature Works 496 Commercial Drive Buda, TX 78610	Smith Pump Co. 3500 Comsouth, Bldg. 4, Suite 500 Austin, TX 78744	Odessa Pumps Inc. 28855 IH 10 - West Boerne, TX 78006
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NON-RESPONSIVE

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2	20 Hours Large Pump Repair Shop Labor (250 HP and Greater) Horizontal Pump - Overtime	UNIT PRICE TOTAL	92.00 1,840.00	103.00 2,060.00	105.00 2,100.00	120.00 2,400.00	NON-RESPONSIVE
3	400 Hours Large Pump Repair Shop Labor (250 HP and Greater) Vertical Pump - Regular Time	UNIT PRICE TOTAL	72.00 28,800.00	80.00 32,000.00	75.00 30,000.00	80.00 32,000.00	
4	20 Hours Large Pump Repair Shop Labor (250 HP and Greater) Vertical Pump - Overtime	UNIT PRICE TOTAL	92.00 1,840.00	103.00 2,060.00	105.00 2,100.00	120.00 2,400.00	
5	400 Hours Small Pump Repair Shop Labor (less than 250 HP) Horizontal Pump - Regular Time	UNIT PRICE TOTAL	72.00 28,800.00	80.00 32,000.00	75.00 30,000.00	80.00 32,000.00	
6	20 Hours Small Pump Repair Shop Labor (less than 250 HP) Horizontal Pump - Overtime	UNIT PRICE TOTAL	92.00 1,840.00	103.00 2,060.00	105.00 2,100.00	120.00 2,400.00	
7	80 Hours Small Pump Repair Shop Labor (less than 250 HP) Vertical Pump - Regular Time	UNIT PRICE TOTAL	72.00 5,760.00	80.00 6,400.00	75.00 6,000.00	80.00 6,400.00	
8	10 Hours Small Pump Repair Shop Labor (less than 250 HP) Vertical Pump - Overtime	UNIT PRICE TOTAL	92.00 920.00	103.00 1,030.00	105.00 1,050.00	120.00 1,200.00	
	TOTAL GROUP 2	TOTAL	141,800.00	157,610.00	148,350.00	158,800.00	
GROUP 3	Allowances and markups for Pump Repairs Parts and Materials, including shipping. Cost-Plus Markup. Invoice parts and materials						
1	Pumps Major Components (rotating assemblies, impellers, impeller keys, shafts, discharge heads, diffuser plates, diffuser, steel shell, etc.)	% Markup TOTAL	25,000.00 18% 29,500.00	25,000.00 15% 28,750.00	25,000.00 15% 28,750.00	25,000.00 20% 30,000.00	
2	Pumps Ancillary Components (keys, keyed shaft couplings, lantern rings, bearings, pump/shaft seals, bowl wear rings, packing glands, collars, stuffing boxes, sand collars, etc.)	% Markup TOTAL	20,000.00 18% 23,600.00	20,000.00 15% 23,000.00	20,000.00 15% 23,000.00	20,000.00 20% 24,000.00	
	TOTAL GROUP 3	TOTAL	53,100.00	51,750.00	51,750.00	54,000.00	

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GROUP 4A	SPECIALTY MACHINING WORK, LABOR AND ALLOWANCES					
1	400 Hours Labor @ Regular Time Rate	UNIT PRICE TOTAL	77.00 30,800.00	80.00 32,000.00	75.00 30,000.00	183.00 73,200.00
2	20 Hours Labor @ Overtime Rate	UNIT PRICE TOTAL	92.00 1,840.00	103.00 2,060.00	105.00 2,100.00	183.00 3,660.00
	TOTAL GROUP 4A	TOTAL	32,640.00	34,060.00	32,100.00	76,860.00
GROUP 4B						
1	Material allowance for machining work by Supplier. Bid Markup	% Markup TOTAL	70,000.00 18% 82,600.00	70,000.00 15% 80,500.00	70,000.00 15% 80,500.00	70,000.00 20% 84,000.00
2	Allowance for subcontracted machining work. Bid Markup for invoiced work	% Markup TOTAL	10,000.00 18% 11,800.00	10,000.00 15% 11,500.00	10,000.00 5% 10,500.00	10,000.00 20% 12,000.00
	TOTAL GROUP 4B	TOTAL	94,400.00	92,000.00	91,000.00	96,000.00
GROUP 5A	FIELD AND TECHNICAL SUPPORT SERVICES, LABOR AND ALLOWANCE					
1	120 Hours Field Work @ Regular Rate	UNIT PRICE TOTAL	72.00 8,640.00	57.00 6,840.00	75.00 9,000.00	84.00 10,080.00
2	40 Hours Field Work @ Overtime Rate	UNIT PRICE TOTAL	92.00 3,680.00	75.00 3,000.00	105.00 4,200.00	126.00 5,040.00
3	40 Hours Technical Work @ Regular Rate	UNIT PRICE TOTAL	72.00 2,880.00	100.00 4,000.00	75.00 3,000.00	84.00 3,360.00
4	10 Hours Technical Work @ Overtime Rate	UNIT PRICE TOTAL	92.00 920.00	125.00 1,250.00	105.00 1,050.00	126.00 1,260.00
	TOTAL GROUP 5A	TOTAL	16,120.00	15,090.00	17,250.00	19,740.00
GROUP 5B						
1	Materials/Equipment Allowance	% Markup TOTAL	5,000.00 18% 5,900.00	5,000.00 15% 5,750.00	5,000.00 15% 5,750.00	5,000.00 20% 6,000.00
2	Hydraulic/Performance Testing Services	% Markup TOTAL	20,000.00 18% 23,600.00	20,000.00 15% 23,000.00	20,000.00 5% 21,000.00	20,000.00 20% 24,000.00
3	5 Trips Travel (Flat/Rate/Person)	UNIT PRICE TOTAL	400.00 2,000.00	725.00 3,625.00	100.00 500.00	540.00 2,700.00

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	TOTAL GROUP 5B	TOTAL	31,500.00	32,375.00	27,250.00	32,700.00	
GROUP 6	Allowance and Markups for Pump Replacement, including shipping, Cost-Plus markup.		100,000.00	100,000.00	100,000.00	100,000.00	
	Invoice parts and materials. <u>Pump Replacement Allowance</u>	% Markup	18%	20%	15%	20%	
1	Replacement Pumps	TOTAL	118,000.00	120,000.00	115,000.00	120,000.00	
	TOTAL GROUP 6	TOTAL	118,000.00	120,000.00	115,000.00	120,000.00	
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	TOTAL BID AMOUNT GROUPS 1 THROUGH 6)	TOTAL	524,612.00	552,085.00	540,400.00	606,920.00	NON-RESPONSIVE
	EXTENSION 1	EXTENSION	524,612.00				
	EXTENSION 2	EXTENSION	524,612.00				
	EXTENSION 3	EXTENSION	524,612.00				
	EXTENSION 4	EXTENSION	524,612.00				
	Terms		2% 10 days	2% 10 days	Net 30 days	Net 30 days	
	Delivery Days						

***LOW BIDDER**

BID INVITATIONS WERE E-MAILED TO AND/OR PICKED UP BY:

- Aawems
- Layne
- Peerless Equipment
- Smith Pump
- Conhagen
- Airmail
- Alsay
- DXPE

Demandstar
SAWS Website